

Historic, Archive Document

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NOTE!

Send me a list of your neighbors who might be interested in getting one of these lists. For a list of ten to fifteen actual fruit growers—no others—I will send 12 plants of any variety of strawberry, or 25 plants if accompanied with an order, or a rose may be selected if preferred.

A rose will also be given with each order for plants that amounts to \$2.00 or more, if asked for. State whether red, pink, white or a climber is desired.

62.25

Wholesale Price List

for 1912
LIBRARY,
Department of Agriculture,
Washington, D. C.
Answered.

LAPORTE NURSERY

D. J. HENRY, Mgr.
LAPORTE, : INDIANA

GUARANTEE.

We warrant our stock to be true to name, but if by mistake any should prove otherwise, the understanding and agreement is that we will replace them free of charge or refund the purchase money.

TERMS.

One-fourth cash when the order is booked, balance before shipment except to the trade the usual time will be given responsible parties. 50 at 100 rates; 500 at 1,000 rates. Orders amounting to \$10.00 or more at lowest rates quoted, regardless of number of each kind wanted. A good discount to the trade and special prices on large orders, in lots of 5,000 or more of a variety. Send your list to be figured on.

CERTIFICATE OF NURSERY INSPECTION.

No. 147. Date of issue, Nov. 20, 1911. This is to certify that the Nursery Stock and Premises of Don J. Henry, situated in LaPorte, Ind., have been inspected by the State Entomologist according to the provisions of the law, approved March 9, 1907, and found to be apparently free from San Jose scale or other destructively injurious insects or fungus enemies. This certificate covers only strawberries, black raspberries, blackberries and purple berries. C. H. Baldwin, State Entomologist, Indpls.

TESTIMONIAL.

LaPorte, Ind., Dec. 31, 1911.

Dear Plant Buyer:—This small salesman of mine has gone forth on its mission, this is the 20th year. Each year it sells more plants. Why? Because it is an honest salesman. It has friends in every community into which it has made its annual visits. It can tell of thousands of pleased customers. It has no "fake schemes" to sell plants. But HONEST goods at HONEST PRICES.

I could fill all its pages with testimonials from pleased customers, as a great many do, with no P. O., but that is a part of the schemes. I refer you to any bank, express agent or business man of LaPorte as to my reliability, and business standing.

Yours truly,

D. J. HENRY.

REFERENCES.

Bank of the State of Indiana, First National Bank, LaPorte, Indiana.
Dun and Bradstreet Mercantile agencies.

5,000,000 PLANTS FOR SPRING OF 1912. BEST STOCK FOR LEAST MONEY.

STATEMENT.

To My Old Customers and New Friends:—

The summer just past was the driest the country has had for many years. It is only due to the great amount of care which we gave our plants that we have any large quantity. The quality is as good or better than in preceding years, the runners that did set became large, vigorous, bushy rooted plants, strong and healthy and will please all who get them. It is our belief that the supply of plants is short and that the demand will far exceed that supply. We strongly advise and urge those who are going to buy this spring to send their order in early. We always find that the early buyer, while the varieties are all in stock, the most satisfied one.

SEND IN YOUR ORDER EARLY

If you receive one of these lists, are in need of plants, write me just what you want to plant, the number and kind of soil and I assure you it will give me pleasure to correspond with you and assist you in getting the best varieties for your location and the use you want to make of them. I can make you prices on any number from 25 to 500,000.

No order is too small or too large for me to figure on.

There are about 15 varieties that are business plants for the business grower, outside of these it is experiment. You will find most of these indicated in the following list. An acre of good plants will turn off about 100,000 plants. This acre of plants is worth to me in berries \$300.00. You see it is no money to me to sell plants at \$1.50 to \$2.00 per 1,000. They can only do that on land that is so poor that it will not mature the berries in a marketable condition, and that being the case the plants are not in a "plantable" condition. No roots. No crowns, or no vigor. Look out for the \$1.50 and \$2.00 man, if his plants are any good they are worth more for berries, and every good berry grower knows this to be a fact. There are some loose sandy soils where the plants crowd together and form spindly plants that produce 200,000 per acre, but these plants are high at any price.

My Plants are all from new beds, and no plants are allowed to catch after October 1st; the whole row is taken up by the diggers in the field and immediately shook out, sacked and hauled to the packing shed where they are cleaned of old runners and old leaves, straightened out and tied in bunches of twenty-five. The orders for a day's work are selected in the morning and they are put up and packed out that night. No plants are left in the packing house from day to day. Plants are not put up ahead to fill orders with; each order is freshly dug and shipped the same day in light slat crates or baskets with plenty of moss to carry them safely to any part of the United States or Canada. Give me a trial order this year. Satisfaction guaranteed.

STRAWBERRIES.

Pistulates Marked P.

Pr 25 Pr 100 Pr 1000

21 VARIETIES —Old standard kinds. Wilson's Albany, Downing, Saunders, Cyclone, Greenville (P), Michigan, Dayton Belle, Van Diemen, Enhance, Eureka, (P), Cumberland, Barton's Ellipse, Beverly, Margaret, Dew, Brunette, McKinley, Seaford, Cobden Queen, Bismark, Earliest, Kansas, W. J. Bryan	\$ 30 \$ 40 \$ 3 00
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Send in your orders early while the list and varieties are full.
I have a large supply of Warfield, Dunlaps, Gandy, Harverland,
Aroma, Bubach, Etc.

AROMA—A medium late berry far superior to Gandy in quantity and quality, very productive, large size and all right every way, more planted than any other late variety....

50 50 4 00

AUGUST LUTHER—I picked berries as early as from Michael's and is far superior to that variety for an early berry—

30 50 3 50

BEDERWOOD—A beautiful round berry. One of the best fertilizers. The plants will stand more freezing than any plant on the list. Just the berry for the far north, and good enough for any country

30 50 3 50

BRANDYWINE—The plant that produces the most fall berries, when burned off and renovated, of any variety. It is a good producer during a long season, and of excellent quality

30 50 3 00

BUBACH NO. 5 (P)—Old standard sort. Large and fine. We picked crates of them last year, 15 to 25 berries per quart. This is one of my market varieties and brings good profit.

30 50 4 50

CLYDE (S.)—This is the most productive variety yet introduced. It is a favorite with me and is always in my market list. I picked last season at one picking 21 crates from three rows 30 rods long. The only trouble with the Clyde is that it sun scalds. This can be avoided by heavy mulching. Put on plenty of straw and leave it on and Clyde's will make you more money than any two varieties in the patch

30 50 4 00

CLIMAX —This is the best early variety now on the market. Pr 25 Pr 100 Pr 1000			
A good size, good color and very productive, which most real early berries lack. If you want an early variety for home market, you can make no mistake in planting Climax	40	50	4 00
CRESCENT (P.)	25	50	2 50
EXCELSIOR —This variety is very productive. It is rather small in size, but its earliness makes it a valuable berry. As the early bird catches the worm, so the first berry on the home market catches the big prices, and to do this, plant Excelsiors and Climax on a south sandy slope, and you will be the first on the market in any locality in the United States	50	50	3 50
GANDY —Having planted Climax and Excelsior for early, now plant Gandy for the late market. The time to sell berries is when there are not many on the market, and the late berries always bring a high price. My Gandys Klondikes and Rough Rider brought me \$2.50 per 16 quart cases this season. Gandys are large, fine color, and demand the highest prices	30	50	4 00
GLEN MARY (P.) —A very large berry and plant. A healthy grower. It has many of the good points of the Bubach. It always finds a place in my berry field, as it is a profitable market variety	30	50	4 00
HAVERLAND (P.) —I said last year that this old standby was a mortgage-lifter. That was several years ago. This year it helped to lift a new house with all modern improvements into existence. The Haverland has made me more money than any other variety except the Bubach. The berry is long and good color and very prolific	30	50	4 00
JESSIE —One of the old varieties that still is a favorite on account of its large size and good color. It is one of the best for a fertilizer. A prolific bloomer	30	50	4 00
JOHNSON'S EARLY —The largest of the early varieties and I believe the best. I am sure you will make no mistake in planting it for an early berry	30	50	3 50

KLONDIKE —When you see a berry quoted on the Chicago market, plant it. It is a favorite. It is very large, dark red, and one of the latest. Klondike, Gandy and Rough Rider all find a place in my berry field. If you do not have this variety, plant some now	3v	50	4 00
KITTY RICE (P.) —After three years of fruiting, I find no fault with Kittie. If she cannot catch mice, she does catch dollars by her beautiful color, fine quality and large size. I do not think a more perfect berry grows	40	50	4 00
LOVETT'S EARLY —A good fertilizer for all pistulate berries. A good sized berry, which hold on to the last of the season; when you want just a few berries to fill out a box you will always find them here	30	50	3 50
MARSHALL —The plant is a strong grower, quite prolific. The berries are handsome and very large. A good variety for a fancy market	30	50	4 50
MISSOURI —We all realize that Missouri is all right, and as we now have a berry named after that good state, we should all give it a trial. Large, dark red, productive, perfect in blossom and make-up, and like the Ben Davis apple, a money maker	40	50	4 00
MICHAELS E	25	50	2 50
MONITOR —One of the best of the early varieties, large, round, firm berry, very prolific	25	50	3 00
NICK OHMER —A mid-season berry of extraordinary size, and quality the best	30	50	4 00
PARSON'S BEACTY —Next to the Warfield the best canner on the list, and one of the most profitable berries to plant. Good size, shape and color and very productive. If you get a start of them you will never discard them any more than the Warfield	40	50	4 00
POKEMORE —A good berry to plant and should be on your experimental list	40	50	4 00
PRIDE OF MICHIGAN (BALDWINS) —Fruit medium to large, of a dark, glossy red color. Good plant maker and stands drouth better than most kinds	50	75	6 00

PARKER EARL —This grand old berry is still a favorite with me and always does its duty at picking time	Pr 25	Pr 100	Pr 1000
	30	50	4 00
ROUGH RIDER —I was better pleased with it than in former years. It did splendid last season and is an extra fine berry and quite late. Its large size and beautiful color makes it very attractive and it sells well. It is always found in my late berry fields	30	50	4 00
RIDGEWAY —This is one of the prettiest berries grown. Smooth and glossy, large size and handsome	50	50	4 50
SHARPLESS —Still a favorite among a great many growers on account of its large size, odd shape and mild flavor	30	50	4 00
SPLENDID —I can recommend this berry to be as good as its name, good size, shape and color, and healthy in foliage, and prolific. Those who know it like it very much	30	50	4 00
SENATOR DUNLAP —If I could only plant two berries they would be Warfield and Dunlaps. Brother and sister and twins at that. You can make no mistake in planting Dunlaps. A beautiful dark berry, good size and fine quality. Dec. 10th, 1911, I have inquiries for one-half million Dunlaps to date. Plant Dunlaps	30	50	3 00
SAMPLE (P.) —One of the late varieties that produces a large crop of berries. It is a beautiful dark red, large and perfect in shape. You never find an ill shaped Sample. It is as large as the Clyde and almost as prolific. If you want a fine berry to eat or sell, plant Samples. My berry field would be a failure without Samples. Remember, I am a berry grower as well as a plant grower, and you can rely upon my personal statements about varieties. Be sure and plant Samples	30	50	3 50
UNCLE JIM —There is no larger berry grown than Uncle Jim. It is a dark crimson and very showy. Pickers like to get on Uncle Jim rows, as it only takes a few berries to fill a box. It is very prolific, and long season. It will make you lots of dollars	50	50	4 00

WARFIELD (P.)—No berry field is complete without War-fields. It is a deep red and very prolific. It is the family berry, and all berry growers use it for table use and canning. It is mid-season and holds out to the last. I sell more Warfields and Dunlaps than any other ten varieties. The plant is small, but of great vitality. Its greatest fault is making too many plants. They should be thinned out in the fall 30 40 3 00

WM. BELT—A good fertilizer. A dark red berry of large size, and a great favorite with many planters 50 50 3 50

RASPBERRIES.

CUTHBERT, red	50	1 25	10 00
COLUMBIA, purple	60	1 50	14 00
CUMBERLAND, best of the blackcaps	50	1 50	14 00
GREGG, blackcap	50	1 25	10 00

BLACKBERRIES.

SNYDER and EARLY HARVEST	50	1 25	10 00
ANCIENT BRITON and ELDORADO	75	1 75	16 00

CURRANTS AND GOOSEBERRIES.

POMONA, FAY'S PROLIFIC, WHITE DUTCH, VICTORIA, RED CROSS	1 year	1 50	4 00	35 00
	2 years	2 00	5 00	40 00
DOWNING, JOSSELYN, PEARL	1 year	2 00	6 50	50 00
	2 years	2 50	8 00	70 00

GRAPES.

CONCORD, standard blue grape	1 year	1 00	2 50	20 00
	2 years	1 00	3 00	25 00
NIAGARA and MOORE'S DIAMOND, white	1 year	1 50	4 00	30 00
	2 years	2 00	5 00	40 00
AGAWAM, CATAWBA, DELAWARE, red	1 year	1 50	4 00	30 00
	2 years	2 00	5 00	40 00
ASPARAGUS	2 years	50	1 00	6 00